

ANNUAL REPORT ON REMUNERATION POLICY FOR THE DIRECTORS AND SENIOR MANAGERS OF GESTEVISIÓN TELECINCO, S.A. FOR 2010



I. Introduction.

In accordance with the provisions of Article 37.2 of the Articles of Association of GESTEVISIÓN TELECINCO, S.A. (hereinafter the "Company"), the Board of Directors is responsible for approving the Remuneration Policy for the Directors and the main conditions for the contracts of Executive Directors.

The Report on Remuneration Policy for Directors prepared and sent to the Board of Directors by the Appointments and Remuneration Committee has been used in order to establish this policy, according to Section 5.1.K) of the Regulations of the Appointments and Remuneration Committee.

Each and every member of the Board of Directors has actively participated in approving the Report, under the direction and coordination of its Chairman, and the comments and suggestions made by all of them were taken into consideration.

II. OBJECTIVE.

The main purpose of the remuneration policy for Directors is that they receive competitive remuneration in line with remuneration paid on the market by companies of a similar size and nature.

Likewise, this policy aims to pay the Directors remuneration consistent with their dedication to the Company, in order to encourage the motivation and retention of the most qualified professionals.

For this purpose, and pursuant to Article 56.3 of the Articles of Association, the remuneration policy shall take into consideration the responsibility and level of commitment involved in the role to be carried out by each Director.

In the case of Independent Directors, this policy also aims to pay them a remuneration offering incentives for their dedication to and continuance in the Company without compromising their independence.

Finally, the remuneration of Executive Directors is also linked to the performance of the Company, so as to achieve the Directors' adequate involvement in corporate matters.

III. REMUNERATION OF DIRECTORS AS MEMBERS OF THE BOARD OF DIRECTORS.

In accordance with the provisions of Article 56 of the Articles of Association and Section 28 of the Regulations of the Board of Directors, the remuneration of Directors in their capacity as members of the Board of Directors is structured as follows:

 Fixed annual amount: Directors shall receive a fixed annual remuneration according to their position and duties and in line with the remuneration paid on the market by companies of a similar size and nature, i.e., according to market standards.



- Per diem allowances for attendance and representation: Directors are entitled to receive
 per diem allowances for attendance both for the meetings of the Board of Directors and
 the meetings of the Board of Directors' Committees to which they belong.
- Moreover, the Chairman of the Board of Directors, who is not an Executive Director, shall receive supplementary remuneration in view of his/her special dedication to the Company and, particularly, in view of his/her duties of representation of the Company, pursuant to the provisions of Article 56.3 of the Articles of Association.

The Annual General Meeting shall fix the maximum amount of money that Telecinco is to pay the Directors as a whole as a fixed annual amount and per diem allowances for attendance, to be updated on an annual basis according to the increase in the consumer price index as published by the Instituto Nacional de Estadística (Spain's National Statistics Institute), as long as this amount is not changed by the Annual General Meeting.

At the Annual General Meeting held on 14th April 2010, it was resolved to fix the maximum amount of money that the Company was to pay the Directors as a whole for the year 2010 as (i) fixed annual remuneration and (ii) per diem allowances for attendance at EUR 1,800,000.

This resolution was approved by 167,146,738 votes for (99.674%), 218,533 votes against (0.130%), 120,129 abstentions (0.072%) and 8,616 blank votes (0.005%).

In turn, the Board of Directors is in charge of fixing the exact amount of money to be paid within this limit and distributing it among the different Directors.

As shown below, the amount of money paid to the Directors as a whole in 2010 as fixed annual remuneration and per diem allowances for attendance totals one million two hundred and sixty-six thousand eight hundred and eighty-three euro (EUR 1,266,883), an amount lower than the limit fixed by the Annual General Meeting.

IV. REMUNERATION OF DIRECTORS FOR PERFORMANCE OF EXECUTIVE FUNCTIONS.

Irrespective of the remuneration that the Executive Directors may receive as members of the Board of Directors, they shall also receive remuneration for performing executive functions. This remuneration, according to the provisions of Article 56.2 of the Articles of Association and Section 28 of the Regulations of the Board of Directors, shall be made up of:

- A fixed annual remuneration according to the services and responsibilities assumed by such Directors and in line with the remuneration paid on the market by companies of a similar size and nature.
- <u>A variable remuneration</u> according to the economic performance of the Company, achievement of objectives established in the Budget, as well as the dedication, performance and contribution of the Directors with respect to the results obtained and the achievement of such objectives.

This remuneration may never consist of a share in the Company's profits.



- <u>Benefits</u>: The remuneration of Executive Directors shall be supplemented by such social security and life insurance systems as may be appropriate and relevant, in line with those established on the market by other companies of a similar size and nature.

These benefits may additionally include shares or share options, the granting of which shall be effected by the Annual General Meeting, pursuant to Article 56.5 of the Articles of Association.

V. OPTION RIGHTS ON COMPANY SHARES.

Article 56.5 of the Articles of Association provides that the remuneration of the Directors mentioned above may be supplemented by shares or options on such shares or remunerations pegged to the value of the shares. The Annual General Meeting is in charge of deciding whether the remuneration is to be supplemented according to the provisions above.

At the Annual General Meeting held on 14th April 2010, it was resolved to approve a remuneration system for Executive Directors and Senior Managers of the Consolidated Group, pegged to the value of the Company shares, as well as to the revenues of the Group and the specific objectives fixed for each individual beneficiary, specifying the maximum number of shares to be considered in order to fix the incentive to be paid to the beneficiaries. The limit was fixed at the equivalent of 1% of the Company's share capital. Moreover, pursuant to a decision taken at the Annual General Meeting, (i) no more than 25% of this 1% may be assigned to the Executive Directors; and (ii) the Company may not increase its share capital to cover the Remuneration System.

This resolution was approved by 149,256,241 votes for (89.006%), 17,982,517 votes against (10.723%), 451,656 abstentions (0.269%) and 2,876 blank votes (0.002%).

VI.- INDIVIDUAL REMUNERATION RECEIVED BY THE DIRECTORS DURING THE YEAR 2010.

1.- In accordance with the provisions mentioned above, for the year 2010 the Board of Directors set the fixed annual amount to be paid to the Directors at SIXTY THOUSAND EUROS (EUR 60,000), and the per diem allowances for attendance of the meetings of the Board of Directors and Committees at THREE THOUSAND EUROS (EUR 3,000); and SIX THOUSAND EUROS (EUR 6,000) for the relevant Chairmen.

The sum of the amounts actually accrued as fixed annual remuneration and per diem allowances totalled, as mentioned above, one million two hundred and sixty-six thousand eight hundred and eighty-three euro (EUR 1,266,883); an amount within the limit of one million eight hundred thousand (1,800,000) euros approved at the Annual General Meeting.

2.- The amount received by the Chairman of the Board of Directors during the year 2010 pursuant to Article 56.3 of the Articles of Association, in view of his/her special dedication to the Company and, particularly, in view of his/her duties of representation of the Company, totalled seven hundred eighty-four thousand four hundred ninety-nine (784,499) euro.



- 3.- The amount received by the two Chief Executive Officers of the Company during the year 2010 as fixed annual remuneration totalled one million four hundred and thirty thousand eight hundred and ten (EUR 1,430,810) euros, and the variable remuneration totalled one million four hundred and twenty-two thousand nine hundred and four hundred ninety-nine (EUR 1,422,499) euros.
- 4.- The itemised remuneration received by each one of the Directors during the year 2010 is as follows:

Mr Alejandro Echevarría Busquet

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	54,000	Per diem allowances for attenda	ance: 60,000
Supplementary remuneration:	695,604.56	Supplementary remuneration:	784,499.31
Total:	809,604.56	Total:	904,499.30
Share option rights awarded:	16,812	Share option rights awarded:	67,250
Share option rights exercised:	0	Share option rights exercised:	0

In the year 2008 the amount of the remuneration received totalled 808,302.56 euros, which is broken down as follows: 60,000 as Board of Directors fixed remuneration, 60,000 as per diem allowances for attendance; 688,302.56 euros as supplementary remuneration. 33,625 share option rights were awarded and none was exercised.

> Mr Paolo Vasile - Chief Executive Officer

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	27,000	Per diem allowances for atter	ndance: 30,000
Fixed remuneration:	729,694.50	Fixed remuneration:	735,876.48
Variable remuneration:	333,460	Variable remuneration:	511,249,50
Bonuses:	0	Bonuses:	200,000,00
Remuneration in kind:	45,770.13	Remuneration in kind:	48,018.62
Total:	1,195,924.63	Total:	1,585,144.60
Share option rights awarded:	33,625	Share option rights awarded:	
Share option rights exercised	0	Share option rights exercised	: 0

In 2008 the amount he received totalled 1,183,160.96 euros, broken down as follows: 60,000 as Board of Directors fixed remuneration; 30,050 as per diem allowances for attendance; 719,386.86 as fixed remuneration; 333,460 as variable remuneration; without bonus; 40,314.10 as payment in kind. 67,250 share option rights were awarded and none was exercised.



> Mr Giuseppe Tringali - Chief Executive Officer

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	27,000	Per diem allowances for atte	ndance: 30,000
Fixed remuneration:	689,399.87	Fixed remuneration:	694,933.89
Variable remuneration:	333,460	Variable remuneration:	511,249.50
Bonuses:	0	Bonuses:	200,000.00
Remuneration in kind:	39,183.17	Remuneration in kind:	37,531.42
Total:	1,149,043.04	Total:	1,533,714.81
Share option rights awarded:	33,625	Share option rights awarded:	134,500
Share option rights exercised:	0	Share option rights exercised	d: 0

In 2008, the remuneration totalled 1,144,026.79 euros, broken down as follows: 60,000 as Board of Directors fixed remuneration; 30,000, as per diem allowances for attendance; 680,005.85 as fixed remuneration; 333,460 as variable remuneration; without bonus; 40,560.64 as payment in kind. 67,250 share option rights were awarded and none was exercised.

Mr Massimo Musolino

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance	: 18,000	Per diem allowances for attendance:	21,000
Total:	78,000	Total:	81,000
Share option rights awarded:	15,250	Share option rights awarded:	61,000
Share option rights exercised:	0	Share option rights exercised:	0

In 2008, the remuneration totalled 52,000 euros, broken down as follows: Board of Directors fixed remuneration: 40,000; per diem allowances for attendance: 12,000 euros.

Mr Alfredo Messina

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	27,000	Per diem allowances for attendance:	30,000
Total:	87,000	Total:	90,000

In 2008, the remuneration totalled 84,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000; per diem allowances for attendance: 24,000 euros.

> Mr Fedele Confalonieri

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	42,000	Per diem allowances for attendance:	42,000
Total:	102,000	Total:	102,000



In 2008, the remuneration totalled 117,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000; per diem allowances for attendance: 57,000 euros.

Mr Marco Giordani

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2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	33,000	Per diem allowances for attendance:	33,000
Total:	93,000	Total:	93,000

2010

In 2008, the remuneration totalled 90,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000; per diem allowances for attendance: 30,000 euros.

> Mr Pier Silvio Berlusconi

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	0	Per diem allowances for attendance:	6,000
Total:	60,000	Total:	66,000

In 2008, the remuneration totalled 60,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000; per diem allowances for attendance: 0 euros.

> Mr Giuliano Adreani

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	51,000	Per diem allowances for attendance:	48,000
Total:	111,000	Total:	108,000

In 2008, the remuneration totalled 117,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000; per diem allowances for attendance: 57,000 euros.

Mr Ángel Durández Adeva

2009		2010	
Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	33,000	Per diem allowances for attendance:	39,000
Total:	93,000	Total:	99,000

In 2008, the remuneration totalled 102,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000; per diem allowances for attendance: 42,000 euros.



Mr Miguel Iraburu Elizondo (*)

2009 2010

Board fixed remuneration: 60,000 Board fixed remuneration: 17,333.33

Per diem allowances for attendance: 15,000 Per diem allowances for attendance: 6,000

Total: 23,333.33

In 2008, the remuneration totalled 78,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000, per diem allowances for attendance: 18,000 euros.

(*) Mr Miguel Iraburu left the Company's board of directors on April 14th 2010

> Mr Borja de Prado Eulate – Independent Director/Chairman of the Appointments and Remuneration Committee

2009 2010

Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance:	39,000	Per diem allowances for attendance:	39,000
Total:	99,000	Total:	99,000

In 2008, the remuneration totalled 102,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000; per diem allowances for attendance: 42,000 euros.

Mr José Ramón Álvarez-Rendueles - Independent Director/Chairman of the Audit and Compliance Committee

2009 2010

Board fixed remuneration:	60,000	Board fixed remuneration:	60,000
Per diem allowances for attendance	: 48,000	Per diem allowances for attendance:	54,000
Total:	108,000	Total:	114,000

In 2008, the remuneration totalled 111,000 euros, broken down as follows: Board of Directors fixed remuneration: 60,000; per diem allowances for attendance: 51,000 euros.

➤ Ms Helena Revoredo Delvecchio (*)

2009	2010
4 007	2010

Board fixed remuneration:	45,000	Board fixed remuneration:	60,000
Per diem allowances for attenda	nce: 12,000	Per diem allowances for attenda	nce: 18,000
Total:	57.000	Total:	78.000

(*) Mrs Helena Revoredo was appointed director on April 1st 2009



Mr Mario Rodríguez Valderas (*)

2009		2010	
Board fixed remuneration:	45,000	Board fixed remuneration:	10,500
Per diem allowances for attendance:	12,000	Per diem allowances for attendance:	3,000
Total:	57,000	Total:	13,500
Share option rights:	9,000	Share option rights:	36,000

(*) Mr Mario Rodríguez was appointed on April 1st 2009 and left the board of director on March 12th 2010; Mr Rodriguez maintains the role of General Secretary of the board without being a board member.

It is noted that Mr. Cebrian and Polanco were appointed directors of the Company at the Extraordinary General Meeting held on December 24th, 2010, without having accrued to his favor any amount as compensation for the year 2010.

- ➤ No Director has received any fixed remuneration or per diem allowances for being a member of other Group companies' Boards of Directors.
- ➤ As in the previous year, at the close of 2010, the Company had not granted any advance or loan to any of its Directors.
- ➤ Regarding social security systems, the Company has only purchased life insurance covering against disability or death and medical insurance for the Chief Executive Officers at an annual cost of EUR 39,478.94 euros, 39,966.78 in 2009. These items have been included under "Remuneration in kind".
- ➤ No contributions were made to pension funds or plans in favour of any of the members of the Board of Directors this year.
- 5.- Following the resolution adopted by the Annual General Meeting held on April 14th 2010, Directors were granted a total of 336,250 option rights on company shares, of which 269,000 were granted to Executive Directors and 67,250 to the Chairman of the Board of Directors as follows:
 - a) Mr Alejandro Echevarría: during the year 2010 he has been granted 67,250 share option rights, equivalent to 67,250 shares, exercisable from July 28th 2013 until July 27th 2015 and whose settlement shall be made against delivery of the securities after paying a price fixed at EUR 8.08.
 - b) Mr Paolo Vasile: during the year 2010 he has been granted 134,500 share option rights, equivalent to 134,500 shares, exercisable from July 28th 2013 until July 27th 2015 and whose settlement shall be made against delivery of the securities after paying a price fixed at EUR 8.08.
 - c) Mr Giuseppe Tringali: during the year 2010 he has been granted 134,500 share option rights, equivalent to 134,500 shares, exercisable from July 28th 2013 until July 27th



- 2015 and whose settlement shall be made against delivery of the securities after paying a price fixed at EUR 8.08.
- d) Mr Massimo Musolino: during the year 2010 he has been granted 61,000 share option rights, equivalent to 61,000 shares, exercisable from July 28th 2013 until July 27th 2015 and whose settlement shall be made against delivery of the securities after paying a price fixed at EUR 8.08.

VII.- EXPECTED REMUNERATION OF DIRECTORS FOR THE YEAR 2011.

- 1.- Regarding the year 2011, the Board of Directors, at the proposal of the Appointments and Remuneration Committee, has resolved to keep the amount of the fixed annual remuneration to be received by each Director at SIXTY THOUSAND EUROS (EUR 60,000) and the per diem allowances for attendance of the meetings of the Board of Directors and Committees in THREE THOUSAND EUROS (EUR 3,000), which increase to SIX THOUSAND EUROS (EUR 6,000) for the relevant Chairmen.
- 2.- Regarding the remuneration for Executive Directors, the scheme followed during the year 2011 mentioned above shall be maintained and the amounts payable will be adjusted to the changes in the consumer price index.

As in previous years, the accrual and quantification of the variable remuneration will be dependent on the degree of achievement of the Company's Budget for the year 2011, particularly as regards the following three variables: gross advertising sales, Group consolidated Ebit and free cash flow.

VIII.- REMUNERATION POLICY, STRUCTURE AND AMOUNTS RECEIVED BY SENIOR MANAGERS.

Remuneration of senior managers at Grupo Telecinco comprises (i) a fixed salary, (ii) an annual variable salary, (iii) deferred bonuses and (iv) payment in kind.

- Fixed salary: Corresponding to the amount agreed for each case in the corresponding contracts. Salary rises are approved every year, and over the past years they have been in line with the increase in CPI of the previous year. That is, salary rises take place the year after without back pay.
- Annual variable salary: Comprises a bonus target corresponding to a percentage on fixed salary which varies depending on professional categories. As for the final amount to be received, it can increase, decrease or even not be received depending on compliance with targets. These targets can be:
 - 1. Company targets, which represent between 50% and 80% of the total, depending on the different job positions.
 - 2. Individual targets (Managing Director or Director) which represent between 20% and 50%.
 - 3. In order to receive any amount, at least one of the two company targets must be met.



- 4. The final bonus could increase depending on performance.
- ➤ <u>Deferred bonuses:</u> during the year 2010 no deferred bonus was paid.
- Payment in kind: Corresponding to the valuation of the following concepts:
 - 1. Company car, with category or costs depending on the job title.
 - 2. Medical insurance for the senior manager and his/her spouse and children.
 - 3. Life and disability insurance, with different capitals guaranteed depending on the position.
 - 4. On-account payment for Personal Income Tax in connection with remunerations in kind (company car and life insurance).

The amounts received by Telecinco's senior managers in 2010 are as follows:

Mr Manuel Villanueva de Castro Managing Director, Content Mr Massimo Musolino Managing Director, Operations

Mr Luis Expósito Rodríguez Head of the HR and Services Division Mr Eugenio Fernández Aranda Head of the Technology Division

Mr Mario Rodríguez Valderas Secretary General

Mr Javier Uría Iglesias Head of the Economic and Financial Division

Ms Patricia Marco Jorge Head of the Television Division, Telecinco and DTT

Mr Leonardo Baltanás Ramírez Head of the Content Production Division

Mr Ghislain Barrois Head of the Cinema and Rights Acquisition Division

Ms Mirta Dragoevich Fraerman Head of the Communications and External Relations Division

Total: 4,559,851 euros (*)

Total year 2009: 5,551,028 euros (*)

(*) Gross amounts.

The amounts corresponding to retributions of Telecinco's and the main companies of the group's senior managers in 2010 were the following:

COMPANY	GRADE	EXECUTIVE
Telecinco	Managing Director	Villanueva de Castro, Manuel
Telecinco	Head of Division	Expósito Rodríguez, Luis
Telecinco	Head of Division	Fernández Aranda, Eugenio
Telecinco	Head of Division	Rodríguez Valderas, Mario
Telecinco	Head of Division	Uría Iglesias, Fco. Javier



Telecinco	Head of Division	Marco Jorge, Patricia
Telecinco	Head of Division	Baltanás Ramírez, Leonardo
Telecinco	Head of Division	Barrois, Ghislain
Telecinco	Head of Division	Dragoevich Fraerman, Mirta
Telecinco Cinema	Managing Director	Agustín Regañón, Álvaro
Atlas España	Managing Director News Programmes	Piqueras Gómez, Pedro
Atlas España	Head of New Business Division	Bautista Pérez, Jesus M ^a
Publiespaña	Managing Director	Silvestroni, Giuseppe
Publiespaña	Managing Director	Alum López, Francisco
Publiespaña	Director, Special Initiatives	Jiménez Rodríguez, Miguel Ángel
Publiespaña	Commercial Director	Villa Alegre, José Luis
Publiespaña	Director of Corporate Marketing	García Herrero, Lázaro
Publiespaña	Commercial Director	Mayor Tonda, Gaspar
Publiespaña	Director, Sales Operations and Services.	Panizza Mieza, Cristina
Publiespaña	Director, Media Buyers	Madrid del Olmo, Julio
Publimedia	Managing Director	Chiriatti, Salvatore
TOTAL		6,757,429 (*)

Total for the year 2009: 9,161,553 euros (*)

(*) Gross amounts.
